

# **Media Execution**

Paid Search	Paid Social	Local	Retail Media	App Marketing	Incrementality
		Supported	Publishers		
Fully Supported     Google     Microsoft Advertising     Pinterest Partners Supported     Baidu     Yahoo! Japan     Yandex	Fully Supported     Facebook     Instagram     Pinterest Supported     Snapchat     Twitter     Linkedin	Fully supported     Google     Microsoft Advertising Supported     Baidu     Yahoo! Japan     Yandex	<ul> <li>Amazon Advertising</li> <li>Walmart Connect</li> <li>GoPuff</li> <li>CirtusAd</li> <li>Roundel/Target</li> <li>Instacart</li> <li>Shipt</li> <li>Macy's</li> <li>See full list</li> </ul>	<ul> <li>Apple Search Ads</li> <li>Facebook</li> <li>Instagram</li> <li>Google</li> <li>Snapchat</li> </ul>	Any channel or publisher that supports geo-based targeting and reporting
		Skai Diffe	erentiators		
Performance  Holistic optimization  Automation at scale  Optimization features—powered by advanced AI and machine learning—to maximize the ROI of paid search programs  Productivity  Streamlined workflow tools to save time, reduce errors, and automate common tasks  24/7 customer support  Limitless integration  Automation at scale  Automated end-to-end auditing	Performance  Machine learning-powered optimizations  Automated Actions to optimize campaigns based on performance trends, predetermined conditions, TV commercials and weather conditions  Feed-Driven creative enabling brands to upload a tailored feed and create tailored ads  Audience management / 3rd party audiences  Productivity  Automatic campaign enhancements  Streamlined workflow	Performance  Automated auditing  Local budget pacing  Automated Actions  Productivity  Onboarding at scale  Campaign Mirroring  Inventory-Based Campaigns  Self-service call tracking  Decisioning  Consolidate and analyze performance data across channels  Automate search campaign call tracking workflows through comprehensive integrations	Performance  Optimize towards custom metrics  Evenly pace budgets over time  Forecast delivery & performance  Dayparting  Productivity  Holistically manage publisher campaigns in one place  Bulk create & edit campaigns  Automatically update campaigns with custom rules  Manage all of Amazon's ad products in one place, including SD, DSP.  Decisioning	Performance  Activate high app store ranking to reach and acquire new, lasting customers  Delivers campaigns that reach your customers in discovery mode at scale and across all the publishers that matter  Full MMP Integration  Productivity  Run multi-publisher campaigns from one place  Full funnel optimizations of ads and in-app user actions  Robust campaign, creative management, and cross-publisher budget management	Performance Ability to run multiple real marketing experiments Depen-ended flexible testing design Accurately measure true incremental impact across all audience segments Design and monitor testing for any media channel, on or off Skai  Productivity Measures your channels' incremental impact Audit media investments impact on KPIs Adjust based on real data and experiments
Decisioning Al, always on search term insights and Keyword harvesting for improved targeting and performance Surface data-driven insights for smart investment strategies within search campaigns, between media and across channels Test and learn while accelerating activation with Al and automation Rich, multi-publisher data Incremental performance insights Independent and unbiased Comprehensive integrations	Decisioning Al-driven Insights informing marketers of which ads are depleting in performance and audience interest Automated Insights informing marketers of which of the products they are promoting that are also trending on e-Commerce sites Al-Driven Insights alert marketers of their ad's sentiment (positive or negative) Comprehensive integrations	<ul> <li>Export data to external destinations</li> <li>Scheduled reports</li> <li>Comprehensive integrations</li> </ul>	<ul> <li>Unify publisher reporting</li> <li>Monitor organic &amp; paid share of voice</li> <li>Define &amp; track custom metrics</li> <li>Filter, sort &amp; analyze data at scale</li> <li>Connect data via FTP, S3 &amp; Google Cloud</li> <li>Comprehensive integrations</li> <li>Al, always on cross channel search term insights and Keyword harvesting for improved targeting and performance</li> </ul>	Decisioning  Granular cohort analyses, reporting, and insights  Analyze monetization behavior  Understand funnel maturity over time	Readout on current consumer response to different marketing tactics     Drive accuracy and success with forward-looking insights

## **Client Success**

- · Dedicated Client Success team
- · Onboarding & integration planning
- · Benchmarking & Planning Sessions
- · Ongoing release updates
- · Regularly scheduled business reviews
- · Monthly/bi-monthly/weekly office hours as needed
- · Thought leadership

### Training:

- · Platform specific training
- · Workshops, on-going education, and certification
- · Custom training solutions\*

- · skai 24/7 Case Submissions
- · Case escalation management
- · Transitional Services\*
- · Custom strategy engagements\*
- · Executive Sponsor Program\*