

# Skai's Omnichannel Platform

Our platform is packaged based on your program's media scale. For one low price, you'll have access to valuable Skai capabilities according to tier. This document provides our standard inclusions by tier. For our largest customers, we curate what is included above and beyond the Enterprise Premier tier. Note that your specific inclusions may be different according to your final agreement. See something you'd like to learn more about? Reach out to your sales representative today!

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For programs of up to \$4M in scale

#### **ADVANCED**

For programs of up to \$10M in scale

#### **ENTERPRISE**

For programs of up to \$20M in scale

### ENTERPRISE PREMIER

For programs of up to \$35M in scale

## ENTERPRISE PREMIER+

For programs above \$35M in scale\*

## Skai Platform Packaging

\*All packages supporting programs greater than \$35M in media scale are specially curated and not denoted in this document

#### **STANDARD**

For programs of up to **\$4M** in Media Spend Tier

### **ADVANCED**

For programs of up to **\$10M** in Media Spend Tier

### **ENTERPRISE**

For programs of up to **\$20M** in Media Spend Tier

# ENTERPRISE PREMIER

For programs of up to **\$35M** in Media Spend Tier

Publishe	Publisher integrations  Full suite of support for these publishers going above and beyond native publisher capabilities				
Coorob	Google	•	<b>②</b>		•
Search	Bing	•	•	•	•
	<b>Meta</b> (Facebook & Instagram)	•	•	•	•
	Pinterest	•	<b>②</b>	<b>②</b>	•
Social	TikTok	•	•	•	•
	Snapchat	•	•	•	•
	LinkedIn	•	<b>②</b>	<b>②</b>	<b>②</b>



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Publishe	r integrations Full su	ite of support for these publis	shers going above and beyond native	e publisher capabilities	
	Amazon Ads	<b>⊘</b>	•	•	•
	Amazon DSP (Integration required for AMC capability)	•	•	•	•
	Walmart Connect	<b>Ø</b>	•	•	•
Retail	Criteo	•	•	•	•
Media	CitrusAd	<b>②</b>	•	<b>②</b>	<b>⊘</b>
	PromotelQ	<b>Ø</b>	•	<b>②</b>	<b>⊘</b>
	Instacart	•	•	<b>⊘</b>	•
	Sam's Club	<b>②</b>	•	<b>②</b>	•
Apps	Apple Search Ads	•		<b>⊘</b>	•
Skai platí	form Foundational capabiliti	es focused on improving the	program's impact to the organizatio	n (effectiveness, efficiency, conr	nectivity)
<b>Global mark</b> (Where availab	ketplace support	•		•	•
Budget Navigator		<b>②</b>	<b>②</b>	•	•
Algorithmic optimization		<b>⊘</b>	<b>⊘</b>	<b>⊘</b>	•
Rule-based	optimization	<b>②</b>	<b>⊘</b>	<b>⊘</b>	•



ADVANCED

ENTERPRISE

Skai platform Foundational capabilit	ies focused on improving the pr	ogram's impact to the organizatio	n (effectiveness, efficiency, conn	ectivity)
Dayparting	•	•	•	<b>⊘</b>
Smart Tags	•	•	•	<b>⊘</b>
Campaign mirroring	•		•	•
Keyword harvesting	•	•	•	•
Analysis Grid 'Group By'	•	•	<b>②</b>	•
Bulk actions	•	•	<b>②</b>	•
Signals enhancement	•	<b>⊘</b>	•	•
Automated actions & alerts	•	<b>Ø</b>	<b>⊘</b>	•
Unified metrics & KPI translation across channels	•	•	•	•
Flexible dashboards	•	•	•	•
Custom Metrics	•	•	•	<b>⊘</b>
Automated & scheduled reports and alerts	<b>⊘</b>	•	•	•
Experiments	•	•	•	•
Dimensions & Categories	<b>⊘</b>	<b>⊘</b>	•	•



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Intelligence centers Unique and powerful capabilities focused on delivering valuable insights and program activation					
	Competitive Insights (Amazon, Walmart, Target)	\$, UP TO 100 KEYWORDS	INCLUDED, UP TO 100 KEYWORDS	INCLUDED, UP TO 1,000 KEYWORDS	INCLUDED, UP TO 5,000 KEYWORDS
	Competitive Insights (Additional Retailer Integrations)	\$	\$	\$	\$
	Competitive Insights Additional keywords, (packages of 100, 500, and 1,000)	\$	\$	\$	\$
Commerce Intelligence	Trending Products	INCLUDED, LIMITED TO 10 PRODUCTS	INCLUDED, LIMITED TO 10 PRODUCTS	INCLUDED, LIMITED TO 10 PRODUCTS	INCLUDED, LIMITED TO 10 PRODUCTS
intelligence	Amazon DSP Read-Only / Managed Service Accounts (US only)	\$	\$	\$	\$
	AMC (Requires DSP)	\$	\$	\$	\$
	Amazon Attribution	•	•	•	•
	Profitero data integration	CONTACT SALES	CONTACT SALES	CONTACT SALES	CONTACT SALES
	Analytic Index integration	CONTACT SALES	CONTACT SALES	CONTACT SALES	CONTACT SALES



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Intelligence	e centers (cont.)	Unique and powerful capabilitie	s focused on delivering valuable i	nsights and program activation	
	Search Term Analysis	\$			•
Customer Journey Intelligence	Intent Driven Messaging	\$	\$		•
	Destination Optimization	\$	\$		•
	Audience manager	•	•		•
	Cross-channel audience creation				•
	TV signals	\$	\$	\$	\$
Audiences	Weather signals	•	•	<b>⊘</b>	•
	Third-party audience integration Standard	10% OF MEDIA	10% OF MEDIA	10% OF MEDIA	10% OF MEDIA
	Third-party audience integration  Premier	15% OF MEDIA	15% OF MEDIA	15% OF MEDIA	15% OF MEDIA



Intelligence	Intelligence centers (cont.) Unique and powerful capabilities focused on delivering valuable insights and program activation				
	Creative Center	•		•	•
	Creative manager	•		•	•
Creative Center	Ad fatigue detection	•		•	•
	Creative sentiment	•	•	•	•
	Dynamic Commerce Ads	•	•	•	•
	Creative AI	•	•	<b>⊘</b>	•
	Skai Decision Pro Add On	\$	\$	\$	\$
	Skai HQ	•	•	<b>②</b>	•
Media	Pacing Monitor	•	•	<b>②</b>	•
Orchestration	Automated alerts	•	•	•	•
	Audits	\$	\$	•	<b>•</b>
Advanced Measurement & Planning	Incrementality testing	\$	\$	\$	2 INCLUDED, \$ UNLIMITED



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Additional publishers 'Read-only' publisher integrations that are available through custom integration support.					
	Twitter	\$	\$	2 INCLUDED	•
Social	Reddit	\$	\$	2 INCLUDED	•
	YouTube	\$	\$	2 INCLUDED	•
Retail Media	The Trade Desk	\$	\$	2 INCLUDED	•
Data conne	ectivity, tracking, a	nd security			
Single sign-on		\$	\$	•	<b>⊘</b>
Server integra	tions	\$	\$	<b>②</b>	•
File-based inte	egrations	\$	\$	•	•
Self-serve inte	grations	•		<b>②</b>	•
Conversion tra	acking	<b>⊘</b>	•	•	<b>⊘</b>
API accessibili	ty	<b>Ø</b>	<b>⊘</b>	<b>②</b>	<b>②</b>
Service and support Ways to amplify and accelerate building Skai experts at your organization					
Client Success	Help Center (On-demand technical support)				



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Service and	d support (cont.)	Ways to amplify and accelerate	building Skai experts at your org	ganization	
	Platform support 24x7	•	•	•	PRIORITY
	Live chat	•	•	•	PRIORITY
	<b>Skai University</b> (Online education content)				•
	Platform implementation	•	•	•	WHITE GLOVE
Client Success	Named CS rep	X	•	•	•
	Ongoing office hours	PUBLIC, MONTHLY	MONTHLY	WEEKLY	WEEKLY
	Business reviews	X	ANNUAL	QUARTERLY	QUARTERLY
	On-site visits	X	×	•	
	Customized quarterly trends & insights	X	X		•
Duefeeriesel	Managed onboarding	\$	\$	\$	\$
Professional Enablement & Training	Skai Decision Pro onboarding	\$	\$	\$	\$
Services	TikTok & Snap Program Managed onboarding	\$	\$	\$	\$



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Service and support (cont.) Ways to amplify and accelerate building Skai experts at your organization					
Professional Enablement	Enablement & training services	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY
& Training Services	Dedicated new client training	×	X	×	•
	Strategic services	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY
Professional Services &	AMC Audit, Consultation, and/or Activation	\$	\$	\$	\$
Customization	Expert managed services & white labeled services	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY	SCOPED SEPARATELY
	Custom solution development	\$	\$	\$	5 DAYS FREE
Product	Product release access	ONLINE RESOURCES	ONLINE RESOURCES	CUSTOM TRAINING & DEMO BY CS TEAM	CUSTOM TRAINING & DEMO BY CS TEAM
Roadmap Influence &	Closed alpha/beta support	BY PRODUCT INVITE ONLY	BY PRODUCT INVITE ONLY	EARLY ACCESS	PRIORITY ACCESS
Visibility	Direct product team sessions	X	X	•	•